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Nexera and GNYHA Services Executives Featured at 2009 AHRMM Conference
Nexera and GNYHA Services Experts address Dietary Projects, 340B Benefits, and Workforce Development

New York, NY, February 17, 2009 – Nexera, Inc. and GNYHA Services, Inc., subsidiary companies of GNYHA Ventures, Inc. has announced that four of their executives will speak at The Association for Healthcare Resource & Materials Management (AHRMM) Annual Conference, July 19–22, 2009, in Tampa, FL. The AHRMM Conference convenes materials managers and supply chain experts to receive the latest news on supply chain trends, issues, and best practices. The presentations are part of the conference’s robust educational program. The presenters include:

- Nexera Senior Manager Tim Mangione will present “Dietary Service Optimization and Cost Reduction” with Joseph Quinones, AVP for Contracts Administration & Control, NYC Health and Hospitals Corporation (HHC). In 2003, HHC faced increasing labor and food costs due to a lack of standardization, inefficient labor utilization, and operational inefficiencies. In 2004, after an extensive RFP process, HHC selected Nexera, Sodexo, and US Foodservice (the “Consortium”) to manage its dietary operations. Mr. Mangione will present the strategies and steps utilized by the Consortium that improved service and patient satisfaction scores while saving HHC more than \$50 million to date.
- Nexera Manager Francine Disla-Friese will present “Desperately Seeking Savings: 340B and the Value Add to My Organization” with James Abberton, Director of Pharmacy, at LIJ Medical Center. Ms. Disla will discuss the 340 B drug discount program, including qualifying criteria, potential savings, best practices, methodology for savings tracking and auditing trail, and key steps for success.
- Nexera Vice President of Administrative Services Diane Mongiello, R.N., will present “Advancing Your Career: Resume and Interview Skills.” In the current job market, every job seeker needs to have a well-written resume, excellent interview skills, and a top-notch, professional appearance. Ms. Mongiello’s session will cover key attributes for success, 10 resume mistakes to avoid, and questions you should ask during an interview.

- And GNYHA Services Vice President of Clinical Resource Management Tim Glennon, R.N., will be back for his third year as a featured speaker to present “Zen Commute: Your Daily Journey to Enlightenment,” which covers how to transform your commuting time into useful, personal development opportunity.

“Both collectively and individually, the Nexera and GNYHA Services team have accrued a tremendous amount of knowledge and experience from our health care projects,” said Nexera President and GNYHA Ventures Executive Vice President Christopher J. O’Connor. “We look forward to sharing our lessons learned and expertise at the AHRMM conference.”

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Nexera, Inc., a national health care consulting company, serves clients in three major areas: operations, technology, and on-site management services. Nexera’s mission is to help clients identify savings that make an immediate impact, focusing intensively on supply chain operations, removing costs, and improving bottom lines. In its five years of operation, Nexera has helped clients realize more than \$77 million in actual savings. To learn more, visit www.nexeraconsulting.com.

GNYHA Services, Inc., GNYHA Services, Inc. offers a robust group purchasing program and in-field customer service and value analysis, operational efficiency, utilization, and clinical educational services among many member benefits to more than 250 member hospitals in New York, New Jersey, Pennsylvania, and Puerto Rico. GNYHA Services strives every day to ensure that their members get the best supply prices from a wide variety of vendors, but also constantly work on developing solutions that address all of members supply chain needs—beyond just purchasing. More information can be found at www.gnyhaservices.com.

The Association for Healthcare Resource & Materials Management (AHRMM) is the premier membership group for healthcare supply chain professionals. AHRMM strives to provide the education, information, and resources necessary for its members to remain at the top of their field. With approximately 4,000 members worldwide, AHRMM offers numerous opportunities for professionals to reach their highest potential and network with the best. For more information, visit www.ahrmm.org